

## Annexure-A

### Standard Qualification Requirements for “Construction of Drain crossing culverts & Cable trench crossing ramp in Switchyard of POWERGRID Satna Sub-station”

<b>1</b>	<b>General</b>
1.1	Qualification of bidder will be based on meeting the minimum pass/fail criteria specified below regarding the Bidder’s Technical Experience (para 2. below) and Financial Position (para 3. below) as demonstrated by the Bidder’s responses in the document submitted during bidding.
1.2	POWERGRID reserves the right to waive minor deviations to QR, provided they do not materially affect the capability of the bidder to perform the contract. The decision of POWERGRID in this regard shall be final & binding on bidders.
1.3	The Owner may assess the capacity and capability of the bidder, to successfully execute the scope of work covered under the package within stipulated completion period. This assessment shall inter-alia include (i) document verification; (ii) bidder’s works visit; (iii) details of works executed, works in hand, anticipated in future & the balance capacity available for the present scope of work; (iv) details of plant and machinery, manpower and financial resources; (v) details of quality systems in place; (vi) past experience and performance; (vii) customer feedback; (viii) banker’s feedback, etc.
1.4	Bid can be submitted by an individual firm. Bid from Joint Venture shall not be accepted.
<b>2.0 Technical Experience:</b>	
2.1	Bidder should have successfully completed “Similar Works” for Central Govt/State Govt/PSU/Public Listed Company/reputed private firm during past 07 (seven) years immediately preceding originally stipulated date of bid opening of value not less than that specified below:
2.1.1	Three Similar Works^, each of not less than INR <b>18.70 Lakh*</b> or
2.1.2	Two Similar Works^, each of not less than INR <b>23.37 Lakh*</b> or
2.1.3	One Similar Work^ of not less than INR <b>37.39 Lakh*</b>
<b>* The value of project excluding Taxes &amp; Duties</b>	
2.1.4	^Similar works for the package is defined as, “ <b>Any type of civil work except those involving only earthwork</b> ”.
<b>2.2 Following documents shall be submitted by the bidder as evidence of above:</b>	
a)	Completion certificate(s) from the client for the work inter-alia indicating final executed amount and date of completion or any other document authenticated by the client containing relevant information to conclusively establish that the bidder has completed the requisite works(s) as per the requirement specified above.
b)	Copies of corresponding work orders.
c)	In case the bidder has submitted credentials as sub-contractor, then the bidder shall have to submit any authenticated document to establish that the sub-contracting has been under information of the employer.
<b>2.3 Note</b>	
a)	In case the bidder is a holding company, the technical experience referred to in clause 2.1 above shall be of that holding company only (i.e. excluding its

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	subsidiary/group companies). In case the bidder is a subsidiary of a holding company, the technical experience referred to in clause 2.1 above shall be of that subsidiary company only (i.e. excluding its holding company).
<b>3.0</b>	<b>Financial Requirement:</b> The bidders must meet following minimum criteria:
3.2	The Minimum Average Annual Turnover* (MAAT) of the bidder for the best three financial years i.e. 36 months out of the last five financial years should not be less than Rs. <b>70.11 lakhs</b> . * "Annual Gross revenue from operations/gross operating income as incorporated in the profit and loss account excluding other operative income/other income".
<b>3.4</b>	<b>Note:</b>
a)	In case the bidder is a holding company, the Financial Position criteria referred to in clause 3.0 above shall be that of holding company only (i.e. excluding its subsidiary / group companies). In case bidder is a subsidiary of a holding company, the Financial Position criteria referred
	<b>Relaxation for Start-ups^^/ MSEs^:</b> <b>For Packages below Rs. 5 Crore (Cost Estimate excluding Taxes &amp; Duties)</b>
b)	For Start-up^^ meeting the technical experience at 2.0 above, 20% relaxation shall be allowed in the financial requirement specified at para 3.2 (MAAT) above.
c)	For MSE^ bidders meeting the technical experience at 2.0 above, 100% relaxation shall be allowed in the financial requirement specified at para 3.2 (MAAT) above.
	^^ Start-up as defined by DPIIT, applicable as on the originally stipulated last date of bid submission. ^ MSE as defined in Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 dated 23.03.2012 issued by Ministry of Micro, Small & Medium Enterprises and its subsequent Orders/ Notifications issued by concerned Ministry.